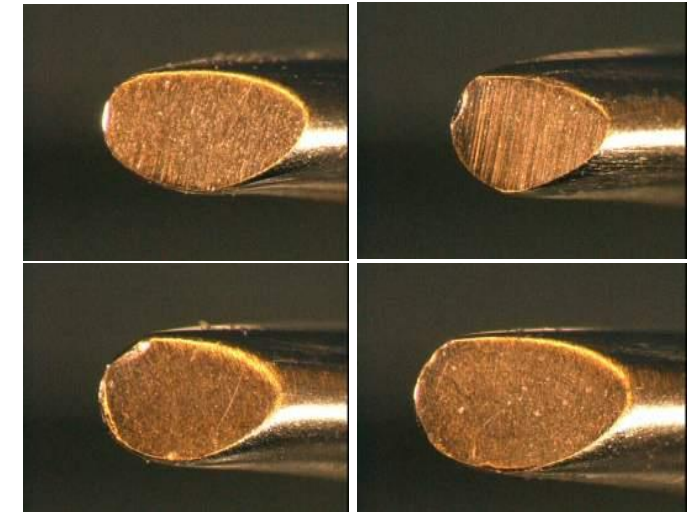
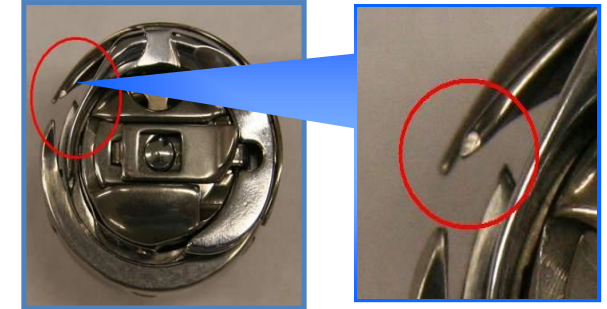


Real Cost of Non-Genuine Spare Parts Analysis



	Genuine Parts	Non-Genuine Parts	Balance
Hook cost/pc.	€ 40.00	€ 5.00	€ 35.00
Hook's Durability	12 month	6 month	
1 year cost/pc.	€ 40.00	€ 10.00	€ 30.00
EX) Sewing factory			
30 machine/line	€ 1,200.00	€ 300.00	€ 900.00
Productivity/day	500 pcs/line	490 pcs/line	-2%
Production time of 1pc			57.6 sec
Lost time for thread breakage			1.152 sec
Production time when thread breakage occurs			58.752 sec
Production per day when thread breakage occurs			490 Pcs/day
Processing fee/pc.	€ 1.00	€ 1.00	
Turnover/day	€ 500.00	€ 490.00	
Turnover/year (280days)	€ 140,000.00	€ 137,200.00	-€ 2,800.00
Total cost/year			-€ 1,900.00
			Loss of Profit/year
Moreover ...			
Buyer's evaluation	Quality Rank "A"	Quality Rank "B"	
Processing fee/pc.	€ 1.00	€ 0.95	If there is a change in the processing cost
Turnover/day	€ 500.00	€ 465.50	
Turnover/year (280days)	€ 140,000.00	€ 130,340.00	-€ 9,660.00
Total cost/year			-€ 8,760.00

Non-Genuine Parts.



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